

Alibaba.com Verified Supplier



Assessment Report

Presented to

Wuxi Jihoyen Industrial Automation Co., Ltd.

无锡金红鹰工业自动化有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	207-1 Chengnan Road, Wangzhuang Street, Wuxi City, Jiangsu Province, China
City / Country:	Wuxi / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	jihoyen
Gold Supplier Company Name:	Wuxi Jihoyen Industrial Automation Co., Ltd.
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Service Provided by TÜV Rheinland

Report No.: 21055394_P+T





Report Number:	21055394_P+T	Assessment Type	Production Trading Assessment
Date of Assessment:	17/Nov./2020	Report Date:	17/Nov./2020
Assessor's Name:	Qian Han	Validity Period:	18/Nov./2020 -- 17/Nov./2021
Reviewed By:	Lihua Wu	Online Verification:	http://assessed-suppliers.chn.tuv.com

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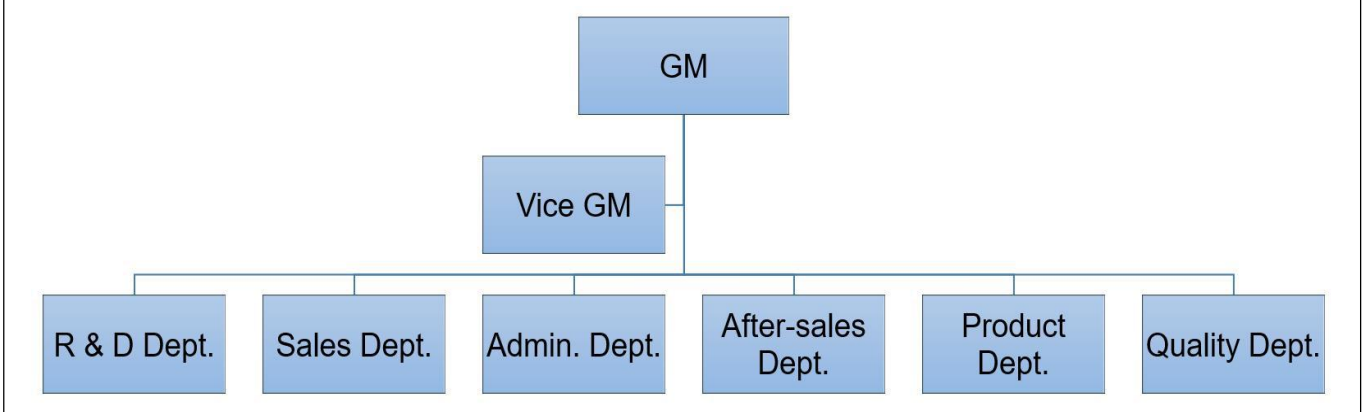
Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	9132021157540226 2Y
Year Established:	24/May/2011	Validity Period:	24/May/2011--31/Dec./2049
Export Experience:	9 years	Industry Experience:	9 years
Registered Address:	207-1 Chengnan Road, Wangzhuang Street, Xinwu District, Wuxi City, Jiangsu Province, China		
Company Address:	207-1 Chengnan Road, Wangzhuang Street, Wuxi City, Jiangsu Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Wuxi National High-tech Industrial Development Zone (Wuxi Xinwu) Administrative Examination and Approval Bureau
Registered Capital:	RMB 12,000,000		
Corporate Representative:	Mr. Huaxing Feng		
Industry:	Machinery		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>2,578 m²</u>			
Number of Building(s) : <u>1</u>			
Office Size: <u>720 m²</u>			

Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
R & D Dept.	11	0	11
Sales Dept.	4	0	4
Admin. Dept.	9	0	9
After-sales Dept.	9	0	9
Product Dept.	21	0	21
Quality Dept.	4	0	4
Total Number:	60	0	60

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

Section 3: Current Export Situation

Current Export Situation

There is/are 4 foreign trading employee(s) in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	YES	YES
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	1	N/A	N/A	N/A
2-5 Years	2	N/A	N/A	N/A
Less than 2 years	1	N/A	N/A	N/A

Does the company have a valid export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Export License Registration No.:	03344689
Total Revenue (Previous Year):	Confidential
Total Export Revenue (Previous Year):	Confidential
Estimated Export Revenue (Current Year):	Confidential
Trade Agents Employed Overseas:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Nearest Port:	Shanghai Port; Ningbo Port
Accepted Payment Terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR
Accepted Payment Type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker
Average lead time from product order confirmation to production delivery (products exiting the factory):	
Product Category	Num Unit
Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	20 day
Average Sampling Time	
Product Category	Lead Time
N/A	N/A
The Shortest Sampling Time	
Product Category	Shortest Lead Time
N/A	N/A

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	17
South America	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	2
Eastern Europe	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	12
Southeast Asia	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	22
Africa	N/A	0	0
Oceania	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	4
Mid East	N/A	0	0
Eastern Asia	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	9
Western Europe	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	7
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	15
South Asia	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	6
Domestic Market	Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	Confidential	6



4.2 Main Clients		
Client Name	Main Product(s)	Total Revenue (%)
Confidential	Confidential	Confidential

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Confidential				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Welding Robot	100 Sets Per Month	Confidential		
Handling Robot	200 Sets Per Month	Confidential		
Positioner	50 Sets Per Month	Confidential		
Ground Rail	200 Sets Per Month	Confidential		
Accessories	400 Sets Per Month	Confidential		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Drilling Machine	No Information	2	5	Acceptable
Milling Machine	No Information	2	5	Acceptable
Terminal Machine	No Information	3	5	Acceptable
Assembly Line	No Information	1	5	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Debugging Machine	No Information	3	5	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
Confidential	Confidential	Confidential	Confidential	

Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO9001	Huadingsihai	609-20-QY-00180 -R0-S	Industrial robot research and development, production related management activities	17/Jul./2020 -- 16/Jul./2023
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Huaxing Feng		
6.3.4	How many QA/QC inspectors in total?	4		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	1	20	4	
6.3.5 Average Guarantee Time				
Product Category	Guarantee Time			
Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	1 year			
6.3.6 The Longest Guarantee Time				
Product Category	Guarantee Time			
Welding Robot; Handling Robot; Positioner; Ground Rail; Accessories	1 year			

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6.4 Supplier Management		
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input checked="" type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

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6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input checked="" type="checkbox"/> Yes, very good <input type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>11</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	3		11-20 Years	0
Junior College	7		6-10 Years	5
Technical School	1		2-5 Years	6
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2017 1 0363552.2	Welding robot	Invention patent	10/Jul./2018	
ZL 2019 2 0520368.9	Workstation for carrying material boxes on three-dimensional goods shelf	The patent for utility model	11/Feb./2020	
ZL 2019 2 0227916.9	Cable bridge welding tool	The patent for utility model	11/Feb./2020	
ZL 2017 2 1057855.3	Mechanism is stretched on top of low-speed transfer robot	The patent for utility model	27/Apr./2018	
ZL 2018 2 0269235.4	Chamfering machine	The patent for utility model	21/Sep./2018	
ZL 2018 2 0269197.2	Grinder	The patent for utility model	21/Sep./2018	
Brand Situation				
Registration/application No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
N/A	N/A	N/A	N/A	N/A
The Average Time For New Products Launched				
Product Category		Lead Time		
N/A		N/A		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
N/A		N/A		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		



Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	Auto CAD, PS
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client' s requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
What level of design services are provided?	<input checked="" type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input type="checkbox"/> Create an entirely new product
8.2 R&D Real Case Description	
Customer's Name	Confidential
Customer's Location	Confidential





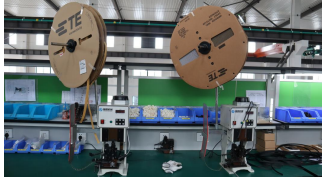



Customer's Industry:	Confidential
Order's Requirement Description:	Confidential
8.3 Design Process (Confidential)	
8.4 Design Devices (N/A)	



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The company is going to explore more overseas markets.	1 Year

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Drilling		Milling		Terminal Machine
4		5		6	
	Assembly		Assembly		Debugging



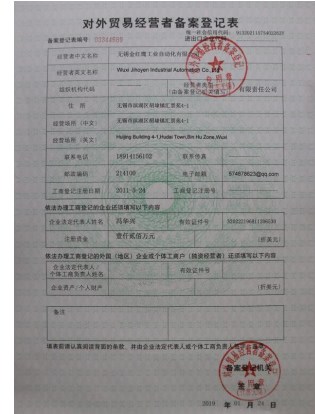
Section 11: Certification & Photos

Certification & Photos

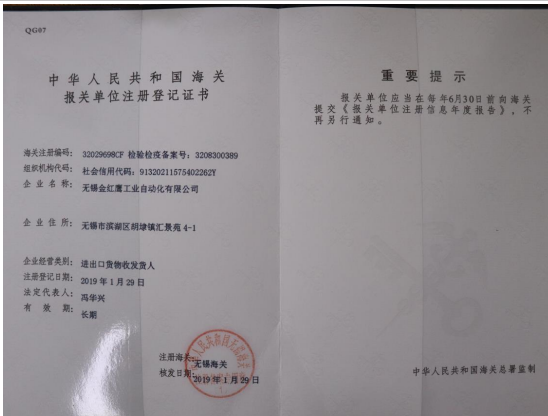
Certification & Photos -- Business License



Certification & Photos -- Foreign Trade Import and Export Filing Registration Form



Certification & Photos -- Custom Clearance Registration Form



Certification & Photos -- Permit for Opening Bank Account

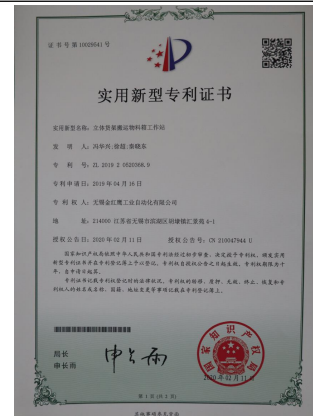


Patent Photos

Certification & Photos -- Patent 1



Certification & Photos -- Patent 2

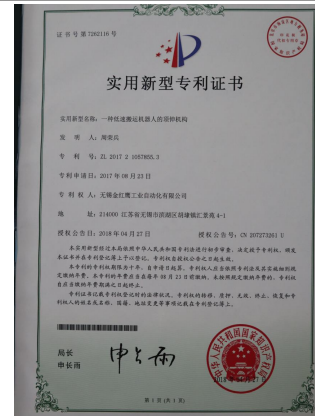




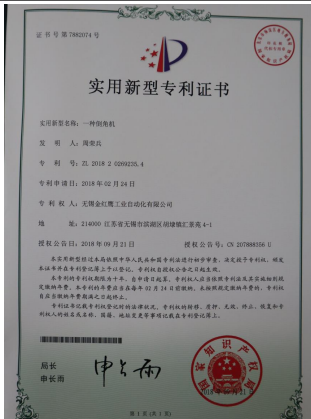
Certification & Photos -- Patent 3



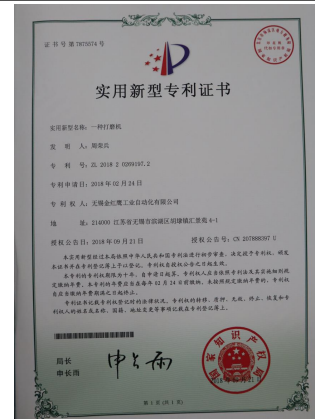
Certification & Photos -- Patent 4



Certification & Photos -- Patent 5



Certification & Photos -- Patent 6



Product Certification Photos (N/A)

Quality Management System Certification Photos

Certification & Photos -- ISO 9001:2015



N/A

Testing Report Photos (N/A)

Trademark Photos (N/A)

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Section 12: Company and Product Samples

Company and Product Samples

Building



Building



Company Gate



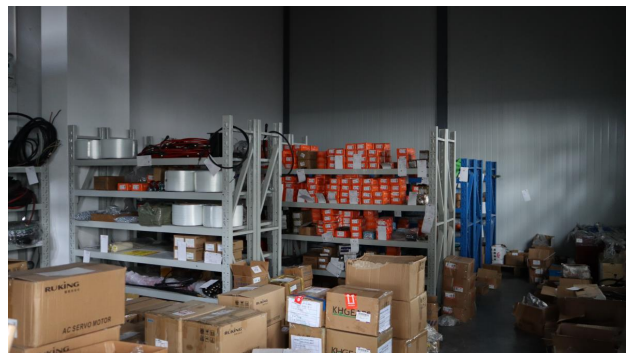
Office



Workshop



Warehouse





Showroom



Product Sample



Product Sample



Product Sample



Product Sample

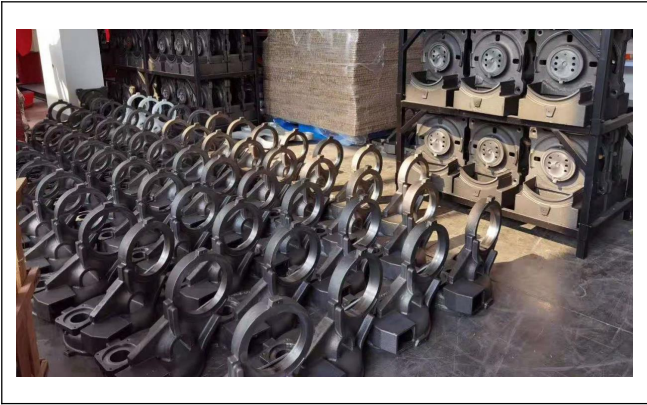


Product Sample



Product Sample

Product Sample



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Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Confidential	Confidential	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	Confidential	
No. of suppliers (which cooperated over 2 times)	Confidential	
No. of provinces which cooperation suppliers belong to	Confidential	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Confidential	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	Confidential	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Confidential	Confidential	Confidential
13.3 Real Case for Large Contract & Lead Time		
Products Name	Order (Within 12 Months)	Lead Time
Confidential	Confidential	Confidential



13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included	N/A	Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other: N/A		N/A	N/A	N/A
13.4.3 Average response time	4hours			
13.5 After-sales service capacity				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			



Section 15: Supply chain capability

15.1 Centralized procurement	
In the past 12 months, have you sold products from at least three sub-categories?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.2 Overseas warehouse	
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Country/Region	N/A

-- End of Report --